

Mission statement

We intend to deliver complete, efficient and user-friendly property management software for mid-sized independent hoteliers and small hotel chains. Our mission is to provide a flexible technological platform to fulfill your day-to-day needs, as well as support your future business evolution.

To ensure your satisfaction, we are dedicated to:

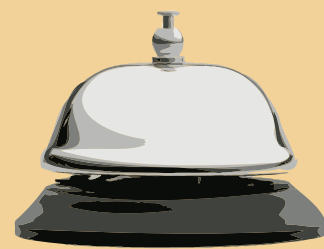
- Develop innovative property management solutions according to the most demanding criterias for today and tomorrow hoteliers' needs.
- Accompany our partners in their business development through a long-term relationship.
- Support integration of our solution with a competent and available professional team.



**INNFLUENCE IS THE NEW HOTEL MANAGEMENT SOFTWARE
THAT UNDERSTANDS TOMORROW'S CHALLENGES**

For more information

For more details about Innfluence Hotel Management Software, please contact your nearest Innfluence sales office. You may also visit our web site at www.innfluence.com, where you can download a free 60-days evaluation copy which will allow you to try Innfluence before you make your important decision.



Innfluence is a property management software specially designed for independent hoteliers and small hotel chains. Combining technology, user friendliness and flexibility, it adapts to any dynamic hospitality environment.

Customize Innfluence to your property's needs by creating unlimited rooms and room types, meeting rooms or any facilities run by your hotel. Add characteristics to rooms to satisfy your guest's requests and define your pricing structure based on many criterias, such as room types, client types and high/low seasonal rates.

Including a real-time Internet reservation system, Innfluence will help you develop business opportunities through an Internet distribution channel that can be integrated to your actual website. This feature includes an extranet section for partners and agencies with their own allotment and negotiated rates. No room blocking is necessary to operate the Internet reservation system ensuring maximum availability at all time.

Security is one of the key concerns of any hotelier. Innfluence will help you keep your critical data, such as guest files and reservations, safe from any unwanted loss with a schedulable automated backup solution. As an option, backups can be periodically sent to a secure location for later recovery in case of problems.

Innfluence is not just great with day-to-day operations. Its strong reporting tools will give you a clear view on your business performance and evolution, will help you identify future opportunities and define long-term objectives.

Innfluence software updates are seeded through your normal Internet connection and install in no time. This ensures your hotel is always up-to-date with our latest technological advances.

In order to help our distinguished partners to complete an efficient integration of Innfluence to their property, we are providing a multi-level support service. This includes a 24/7 phone, email and on-site technician service.

For sales inquiries :

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Innfluence

A companion for now and the future...

Our main goal is to build long-term relationships with our clients by being very attentive to the needs of their ever-changing business.

With that in mind, we constantly adapt our own business so that it evolves with yours.

Because we know every hotel has its own procedures, we designed our software to be flexible enough to let you decide the way you interact with it, and not the opposite.

On this page, you will find a list of our major competitive advantages.

Reservations

- Supports single, multiple room and group reservations
- Unlimited number of room changes per reservation
- Reservations can be amended at any time (add/remove room, extend/shorten stay, change price, add discount, etc.)
- Allotment and quotas management for agencies and partners
- Planning is automatically optimized for maximum occupancy at all times
- Support for multiple-night packages

Billing and accounting

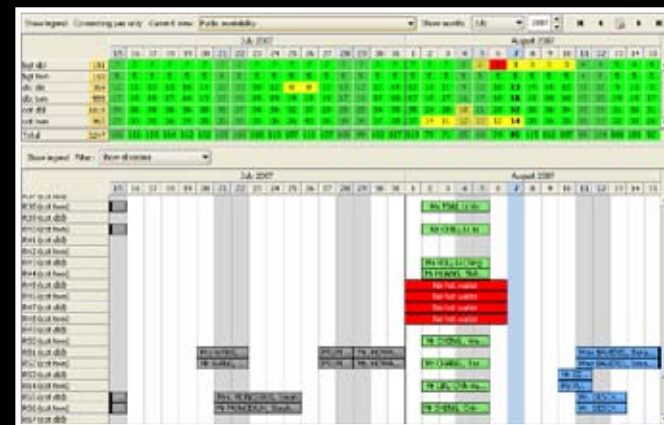
- Room charges and incidental fees are automatically transferred to selected accounts (guest, agency or group folios)
- Variety of items can be configured for extra charges posting and sales recording (laundry, restaurant, film, etc.)
- Track receivables for agencies as well as monthly commissions
- Fully configurable chart of accounts
- Accounting data can be exported to your accounting software

On-line reservations

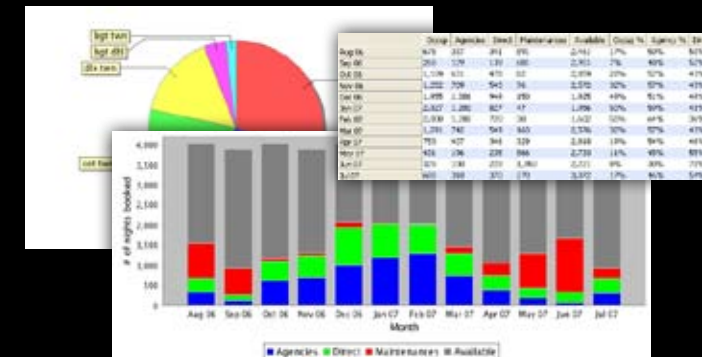
- Real-time Internet reservation system works out-of-the-box, as long as you have a working Internet connection
- Entire planning can be put available on-line without the need for room blocking
- Internet reservations are immediately available in your software, without user action
- Your staff is informed as soon as a Web reservation is completed for verification
- Automatic on-line deposit payment with credit card, with flexible deposit rules
- Commission free service



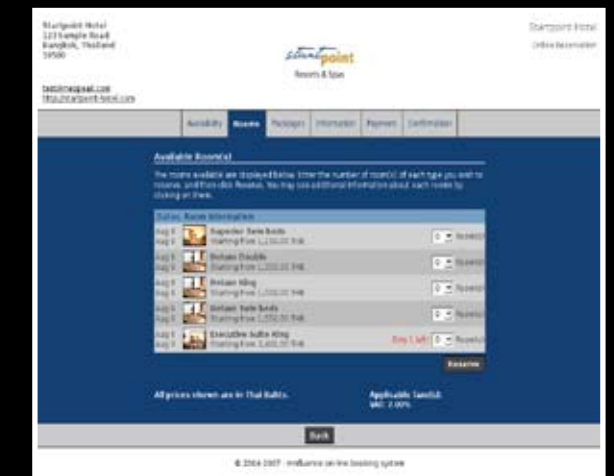
Everything in the system can be customized for your hotel



The highly visual planning tool: a quick glimpse on your hotel's state with the click of a button



A full set of analysis tools are available to help you identify how your hotel performs



The Internet reservation system allows you to independently sell your rooms on-line

Reporting & Analysis

- Full set of daily statistical information reports such as occupancy, availability, in-house guests list and check in/out listings
- Data analysis module allows you to build the reports to extract the statistics you really need to push your hotel business forward
- Visual charts are used to analyze daily, weekly, monthly and year-to-date variations in sales, availability, occupancy, etc.
- Most data can be exported to Microsoft® Office Excel® for further reporting...

Customize

- Define your own room types (with pictures) and organize rooms by groups and connecting rooms
- Define your own pricing structure (by client type, room type, package and season)
- Taxes can be configured for your local government's policies
- Get competitive advantage with promotions and discounts
- Put your own logo in e-mails, invoices and on your on-line reservation system

Technical information

- Client/Server architecture
- Only requirement for on-line reservation system is a permanent Internet connection
- No complex network required : workstations automatically find their server on your network
- Server and workstations run on Microsoft® Windows® 2000/XP/2003/Vista
- Workstation computers can connect to server using your local area network or through a VPN connection

Security

- System access is controlled by a username and password procedure
- Block specific features to different roles/positions (housekeeping, managers, reservation clerks...). The exact permissions can be configured for your own needs.
- Schedulable automated backups that can be sent to a secure storage location for increased security
- All system operations, such as reservation and charge postings, are recorded, identified and easily accessible for control purpose

Interested ?

Contact us using the information on the last page of this brochure; our sales representatives will kindly answer any questions you may have...